1. Conferred with customers to understand needs and make targeted [Product or Service] recommendations.
2. Drove team revenue totals by bringing in over $[Amount] in sales.
3. Calculated sales commission for sales team of [Number] representatives.
4. Greeted customers and offered assistance with selecting merchandise, finding accessories and completing purchases.
5. Identified new targets, developed new business opportunities and presented product lines to customers.
6. Used consultative sales approach to understand customer needs and recommend relevant offerings.
7. Collaborated with managers to provide customer feedback and recommend operational changes to meet emerging trends.
8. Acquired [Number] new customers, generating [Number]% of team revenue.
9. Drove store revenue by offering customers accessories and related purchases to complete selections.
10. Completed efficient store resets to prepare store for special promotions and seasonal updates.
11. Forged and nurtured impactful relationships with customers to cultivate loyalty, boosting customer satisfaction ratings [Number]%.
12. Merchandised attractive shelf displays with current offerings to drive store sales.
13. Opened new merchandise and stocked sales floor racks and shelves.
14. Served customers with knowledgeable, friendly support at every stage of shopping and purchasing.
15. Maintained optimal financial controls by following loss prevention procedures and protecting cash assets.
16. Worked to maintain outstanding attendance record, consistently arriving to work ready to start immediately.
17. Liaised with customers, management and sales team to better understand customer needs and recommend appropriate solutions.
18. Achieved sales goals of $[Amount] and service targets by leveraging interpersonal communication skills and product knowledge to cultivate and secure new customer relationships.
19. Delivered [product or service] to customer locations within specific timeframes.
20. Trained new employees on customer service, money handling and organizing strategies.